



Industry

Education, K-12

Environment

- Mobile Computing
- Teacher Devices
- Student Mobile Carts

Challenges

- 1-1 Initiative
- Implementation
- Device choices

Solution

- Lenovo
- WCA Imaging Services
- WCA Deployment Services

Key Benefits

- Lenovo Quality
- Multiple Device Options
- WCA Rapid deployment

Summary: Newington Public Schools is a school district located just south of Hartford, Connecticut. The district has 4,500 students enrolled in Kindergarten through 12th grade. Newington Public Schools has a culture of excellence throughout the district which is driven by strong community support. WCA and Newington Public Schools worked together to start a 1-to-1 program. Newington Public Schools implemented the program initially with faculty to get them comfortable with the new system. This prepared them well for instructing students on how to effectively use the devices when the 1-to-1 program is extended to them.



Challenges: Newington Public School's goal was to choose a solution for their faculty that would be the initial start to a 1-to-1 environment. In order to do this, Newington PS leveraged WCA's relationship with their variety of manufacturers to narrow down Newington PS choices. Another challenge was to secure the manpower to implement the devices during their busiest time of the year which is during the summer months. Newington had many projects on their agenda, but not enough time to handle them on their own

Solution: WCA held a technology showcase and a tablet road show that Newington attended. This allowed Newington Public Schools to see many different solutions in one day. This saved the Newington Public Schools time doing research on individual solutions. After picking a few manufacturers for their solution, WCA and Newington Public Schools held meetings with a few manufacturers. Newington was able to get road maps, demos, and different perspectives on different products and manufacturers. After a decision was made regarding the device, Whalley Computer Associates provided imaging services, asset tagging services, and onsite services. The onsite services included joining each computer to the domain and downloading additional software. Whalley Computer Associates was also present in helping Newington Public Schools distribute the units to the individual faculty members.

Benefits: By providing consultative services, WCA was able to help Newington Public Schools in choosing a manufacturer and device. WCA's agnostic approach allowed the customer to see a fair view of the available technology. WCA was able to provide services to alleviate the amount of time it would have taken away from other projects that Newington had to accomplish during the busy summer months. This solution can also be replicated with ease when it is time to extend the 1-to-1 program to the students.



Whalley Computer
Associates, Inc.

Case Study: Newington Public Schools

“ We are very pleased we chose WCA to be our system integrator. Their ability to demonstrate multiple product offerings and solutions all in one day, and to work with us on selecting various models, allowed us to accelerate our project timeline. By utilizing WCA’s Professional Services team, we were able to prepare and deploy nearly 1500 brand new units for staff use “on time” all while our staff continued to focus on other projects and routine operations. I look forward to continuing our relationship with WCA as the pace of technology expansion continues to accelerate”

Craig Holland, IT Director

